



# Socio Econo Ensamble (SEE Version 1.0.0)

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Abstract: Model to ...



$N$  persons

$\varepsilon_i$  wealth of a person  $i$

$E$  is the total wealth of the system

$$\longrightarrow E = \sum \varepsilon_i$$

The question is how is the wealth distributed among the  $N$  persons or what is the probability that a person has a wealth between  $\varepsilon$  and  $\varepsilon + d\varepsilon$

$$p(\varepsilon)d\varepsilon = ?$$

# Hypothesis



The allocation of resources to the  $N$  different people:

$$(\varepsilon_1, \varepsilon_2, \varepsilon_3, \varepsilon_4, \dots, \varepsilon_N)$$

with

$$E = \sum_i \varepsilon_i$$

is a possible state of the System.

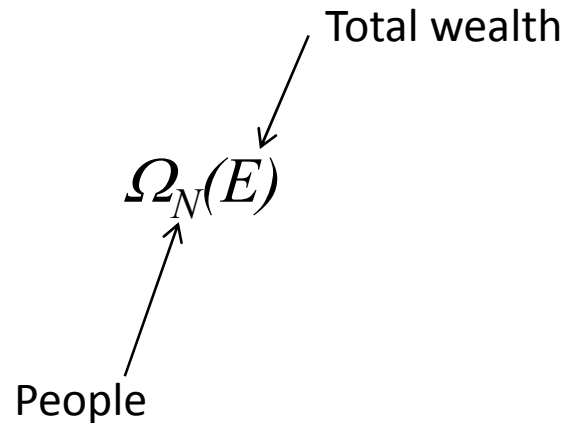
My hypothesis is that each possible state is equal alike.

The set of different possible states is called in physics an “Ensemble”

If the total wealth is kept constant we speak of a “Canonical Ensemble”.



Number of states



Simple case:

$$\Omega_1(E) = 1$$

Wealth split in  $\Delta E$  wealth steps delivering M possible states:

$$M = \frac{E}{\Delta E}$$



Number of states for  $N = 2$  distinguishable people

$$\Omega_2(E) = M$$

Number of states for  $N = 3$

$$\Omega_3(E) = \sum_{m=0}^M \Omega_2(E - m\Delta E) = \frac{M(M+1)}{2}$$

Number of states for  $N = 4$

$$\Omega_4(E) = \sum_{m=0}^M \Omega_3(E - m\Delta E) = \frac{(M-1)M(M+1)}{1 \cdot 2 \cdot 3}$$



General equation for N people

$$\Omega_N(E) = \frac{1}{(N-1)!} \frac{(M+1)!}{(M-N+2)!}$$

In case  $M \gg N$  and  $N \gg 1$ :

$$\frac{(M+1)!}{(M-N+2)!} = \frac{(M+1)!}{(M+1-(N-1))!} \approx M^{N-1}$$

reduce to

$$\Omega_N(E) = \frac{1}{(N-1)!} \left( \frac{E}{\Delta E} \right)^{N-1}$$



Probability of a person to have wealth between  $\varepsilon$  and  $\varepsilon + d\varepsilon$ :

$$p(\varepsilon)d\varepsilon = \frac{\Omega_{N-1}(E - \varepsilon)}{\Omega_N(E)}$$

In case  $N \gg 1$  with

$$\bar{\varepsilon} = \frac{E}{N} \quad \text{or} \quad \beta = \frac{N}{E}$$

the probability is

$$p(\varepsilon)d\varepsilon = \frac{1}{\varepsilon} e^{-\varepsilon/\bar{\varepsilon}} d\varepsilon = \beta e^{-\beta\varepsilon} d\varepsilon$$

## People in a state



The allocation of resources in n states:

$$(\varepsilon_1, \varepsilon_2, \varepsilon_3, \varepsilon_4, \dots, \varepsilon_n)$$

with N people distributed in each state:

$$(n_1, n_2, n_3, n_4, \dots, n_n)$$

Satisfying

$$E = \sum_i n_i \varepsilon_i \quad \text{and} \quad N = \sum_i n_i$$

Number of people in a state + Lagrange parameter  $\alpha$

$$\bar{n}_s = \frac{\sum_{n_1, n_2, \dots} n_s e^{-\beta(n_1 \varepsilon_1 + n_2 \varepsilon_2 + n_3 \varepsilon_3 + \dots)} + \alpha}{\sum_{n_1, n_2, \dots} e^{-\beta(n_1 \varepsilon_1 + n_2 \varepsilon_2 + n_3 \varepsilon_3 + \dots)} + \alpha} = \frac{\sum_{n_s} n_s e^{-\beta n_s \varepsilon_s + \alpha}}{\sum_{n_s} e^{-\beta n_s \varepsilon_s + \alpha}}$$



Earning like a Boson  $n_s = (0,1,2,3,4,...)$

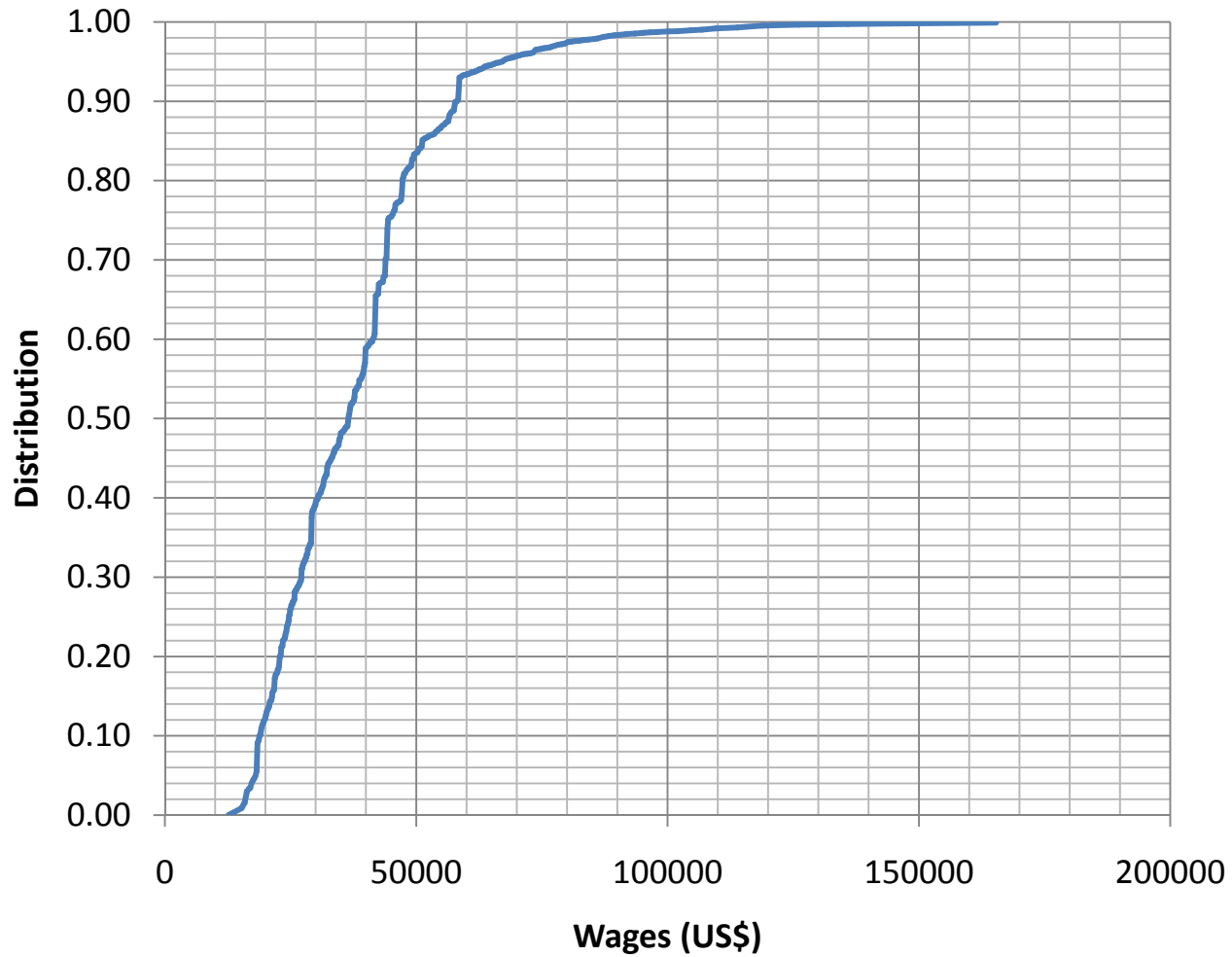
$$n_s = \frac{\sum_{n_s} n_s e^{-\beta n_s \epsilon_s + \alpha}}{\sum_{n_s} e^{-\beta n_s \epsilon_s + \alpha}} = \frac{1}{e^{-\beta \epsilon_s + \alpha} - 1}$$

$\alpha$  is in physics the “chemical potential” and has to be chosen to fulfill:

$$N = \sum_i n_i$$



### Wages distribution (US)



Data: OES statistics for the US market in 2005



Purchasing like a Fermion:

Product with a price  $\varepsilon_s$

I'm buying the product  $n_s = 1$

I'm not buying the product  $n_s = 0$

Number of people purchasing the product “if you have no other choice”:

$$n_s = \frac{\sum_{n_s} n_s e^{-\beta n_s \varepsilon_s + \alpha}}{\sum_{n_s} e^{-\beta n_s \varepsilon_s + \alpha}} = \frac{1}{e^{-\beta \varepsilon_s + \alpha} + 1}$$



$\alpha$  to be chosen to fulfill:

$$N = \sum_i n_i$$

$$n_s = \frac{1}{e^{-\beta\varepsilon_s + \alpha} + 1}$$

At  $-\beta\varepsilon_s + \alpha = 0$

or  $\varepsilon_s = \alpha/\beta$

$$n_s = 0.5$$

This equation is known in marketing as the “Logistic Distribution”. Its an empirical equation that describes the probability that a product is sold.

At a value equal  $\alpha/\beta$  half of the customers will purchase the product. I will call this factor the “product value”. It’s the price the customer “thinks” will be ok.



But in sociology the decision is not only price; there are additional criteria's ( $c_1, c_2, c_3, \dots$ ) that people take to account in there decision. This mean that we must extend the ensemble to the decision criteria of the people:

$$(\varepsilon, \vec{c})$$

And I can introduce a new quantity called wellbeing  $\omega_s$  defined by

$$\omega_s = \varepsilon_s + \vec{\eta} \cdot \vec{c}$$

In marketing studies  $\eta$  is calculated from the survey and represents what relevance the interviewed people assigned to the particular criteria  $c$ .



With the extension of the ensemble to the decision criteria I arrive at the classical Logistic Distribution:

$$n_s = \frac{1}{e^{-\beta\omega_s + \alpha} + 1}$$

There model not only delivers the known distribution, it also adds to new insides. First, the criteria term

$$\rightarrow \rightarrow \\ \eta \cdot c$$

becomes a “truth price” in a natural way, and second, the introduction of  $\alpha$  allows to model the comparison between different alternatives  $n_{s1}$ ,  $n_{s2}$ ,  $n_{s3}$  the Logistic Distribution are not defining how to estimate.

From here



Erik/Raquel:

- Partition Function
- Hamiltonian
- Terrorism

Theo:

- Gini
- BE Condensation - unemployment